Welcome

to your

GIVE MIAMI DAY 11.20.25

Capacity and Community Building Sessions

brought to you by: THE MIAMI FOUNDATION



in collaboration with: Radical Partners



GIVE MIAMI DAY 11.26.20 | Capacity and Community Building Sessions

YOUR CAPACITY BUILDING TEAM



Luisana Zambrano

Director of Impact



Caroline Miller

Director of Capacity Building

Radical Partners

THE MIAMI FOUNDATION

GIVE MIAMI DAY 11.26.20 | Capacity and Community Building Sessions

YOUR TEAM TODAY



Luisana Zambrano

Director of Impact



Beth Wagmaister

WAG Group



Caroline Miller

Director of Capacity Building

ASL Interpretation

CC

GIVE MIAMI DAY 11.20.20 | Capacity and Community Building Sessions

YOUR TEAM TODAY



Luisana Zambrano
Director of Impact



Beth Wagmaister
WAG Group



Caroline Miller
Director of Capacity Building



Joan Godoy
CEO



Vicky Checo
Director of Community Engagement



Andreina Weichselbaumer
Senior Director - Strategy & Culture



Molly O'Doherty
Community Engagement Manager



Itza Rojas
Operations Director

GIVE MIAMI DAY 11.21.24 | Capacity and Community Building Sessions

Welcome!



Rebecca Fishman Lipsey

President & CEO

The Miami Foundation

THE MIAMI FOUNDATION

ABOUT



GIVE MIAMI DAY 11.20.25

Capacity and Community Building Sessions

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Ready?

July 31
Get Ready! Build Your Operating Budget (Virtual)

Aug. 1
Give Miami Day Registration OPENS!

Aug. 7
Registration Kick-Off Webinar (Virtual)

Aug. 19
Registration 101 for 1st & 2nd Timers (Virtual)

Set...

Sept. 11
SET Session 1 (North Miami-Dade)

Sept. 18
SET Session 2 (Miami Beach)

Sept. 25
Master Your Give Miami Day Pitch (Central Miami-Dade)

Oct. 9
SET Session 3 (West Miami-Dade)

Oct. 16
SET Session 4 (South Miami-Dade)

Oct. 17
Give Miami Day Registration CLOSES

Oct. 23
Session for Nonprofit Board Members (Virtual)

Oct. 30
Strategy Boost Session 1 (Virtual)

Nov. 6
Strategy Boost Session 2 (Virtual)

Go!!!

Nov. 20
It's Give Miami Day!

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OUR AGENDA

Welcome

About Capacity and Community Building Sessions

Ice-breaker

Operating Budget Session!

Feedback

Takeaways

Next Steps

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SHARED NORMS FOR THIS SESSION

1. We all belong at the table.
2. Be here (or don't)!
3. This is a power sharing experience.
4. We lift others and we lift ourselves.
5. We will all be teachers, we will all be students.
6. We assume the best in others and expect the same.
7. Our language of love is pushing and shouting you out on social media.
8. Grace in the space.

Radical Partners

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Your Facilitator Today



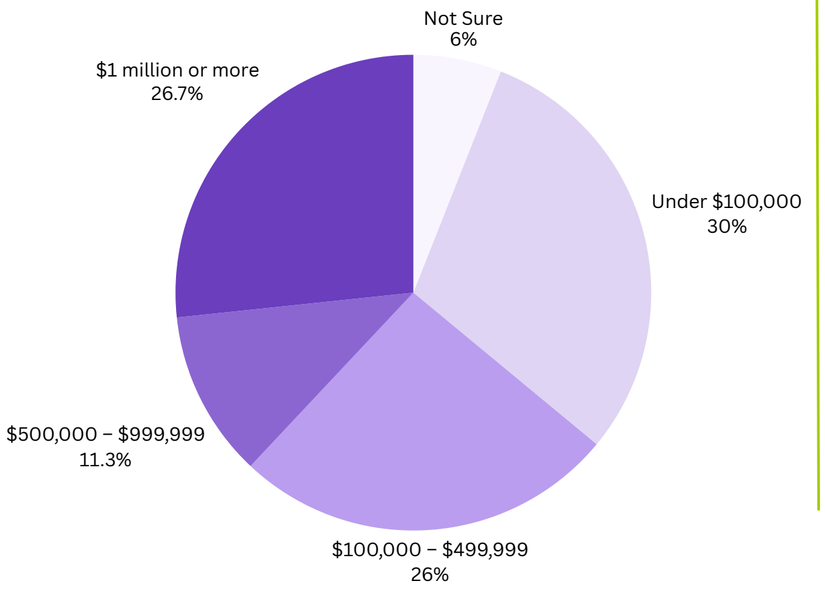
Joan Godoy

CEO

Radical Partners

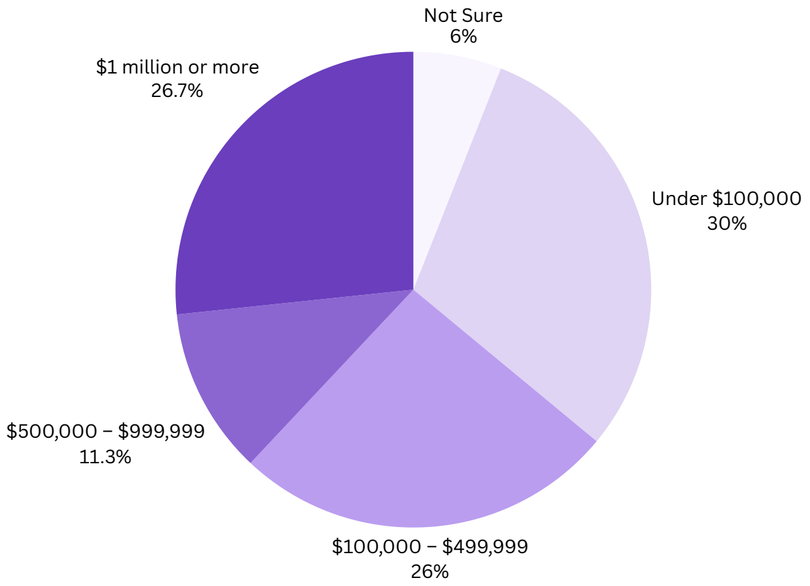
Radical PARTNERS

What is your organization's Operating Budget?

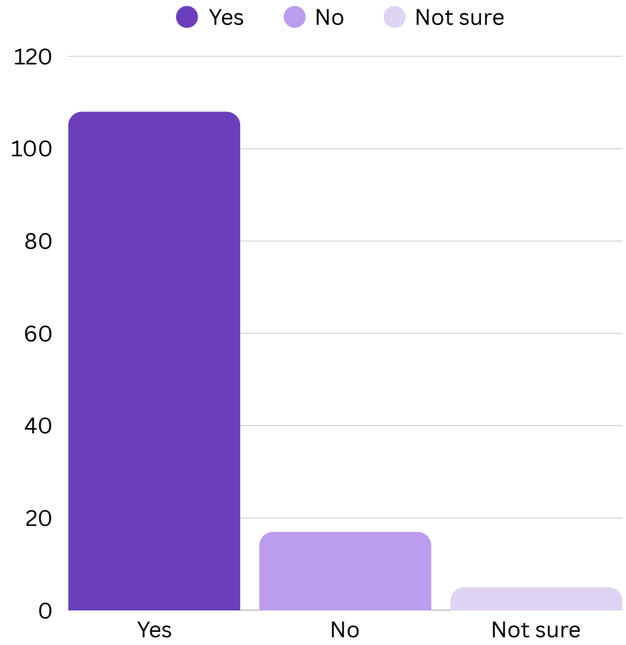


This is what I know about you...

What is your organization's Operating Budget?

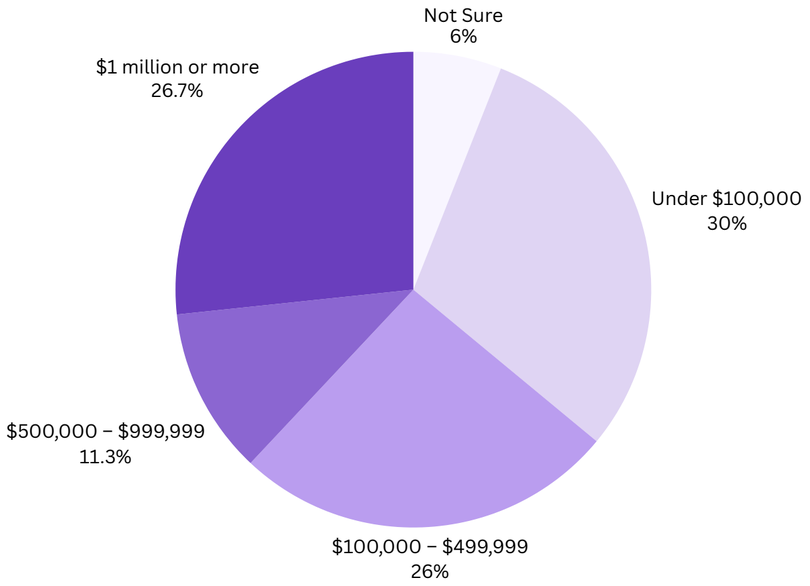


Does your organization currently have an operating budget?

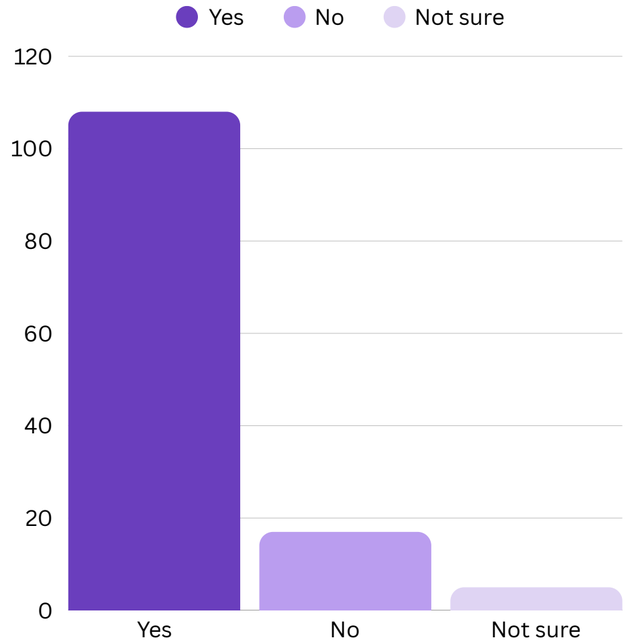


This is what I know about you...

What is your organization's Operating Budget?



Does your organization currently have an operating budget?



Biggest challenges:

- Unpredictable or inconsistent funding streams (especially grants) + difficulty forecasting revenue and expenses with accuracy
- Struggles balancing short-term needs with long-term growth

- Limited staff capacity and financial expertise
- Lack of tools, templates, and budgeting training

- Disconnect between fundraising efforts and budgeting strategy
- Challenges creating, updating, or visualizing comprehensive budgets

- Tension between funding programs vs. infrastructure/admin costs
- Complex reporting across multiple funding sources and grant requirements

This is what I know about you...



LET'S GET TO

KNOW EACH OTHER

BETTER (IN THE CHAT)

HOW MANY YEARS HAVE YOU PARTICIPATED IN GIVE MIAMI DAY?

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LET'S GET TO

KNOW EACH OTHER

BETTER (IN THE CHAT)

HOW MANY YEARS HAVE YOU PARTICIPATED IN GIVE MIAMI DAY?

HOW DOES BUDGETING MAKE YOU FEEL?

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LET'S GET TO

KNOW EACH OTHER

BETTER (IN THE CHAT)

HOW MANY YEARS HAVE YOU PARTICIPATED IN GIVE MIAMI DAY?

HOW DOES BUDGETING MAKE YOU FEEL?

ARE YOU IN A COMMITTED RELATIONSHIP WITH YOUR BUDGET?

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THANK YOU!
YOU ARE A ROCKSTAR.

So many things are changing FAST...

FUNDING STREAMS

ARTIFICIAL INTELLIGENCE

OPERATIONAL MOVES

So many things are changing FAST...

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GOOD NEWS:

Money can support you and sustain your work through these changes...



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GOOD NEWS:

Give Miami Day is here to help!



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AND

You need to know how much you need and for what you'll use it for 😉.


REC



GIVE MIAMI DAY 11.20.25

Capacity and Community Building Sessions

Operating Budget

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Operating Budget. What is it?



A detailed projection of what an organization expects its revenue and expenditure to be over a specific period of time.

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	January Budget	February Budget	March Budget	April Budget	May Budget	June Budget	July Budget	August Budget	September Budget	October Budget	November Budget	December Budget	TOTAL Budget	Variance Analysis
Revenue														
Individual Donations													-	-
Corporate Philanthropy													-	-
Earned Income													-	-
Investments													-	-
Grants													-	-
Membership													-	-
In Kind Donations													-	-
Other													-	-
Other													-	-
Total Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses														
Fixed Expenses													-	-
Salaries and Wages													-	-
Contractors													-	-
Insurance													-	-
Rent													-	-
Website and Platforms													-	-
Other													-	-
Other													-	-
Other													-	-
Other													-	-
Total Fixed Expenses:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Variable Expenses													-	-
Program 1 Costs													-	-
Program 2 Costs													-	-
Business Meals													-	-
Supplies and Materials													-	-
Travel													-	-
Recruiting													-	-
Other													-	-
Other														-
Other														-
Other														-
Other														-
Total Variable Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Operating Budget Sample

jitasa
NUMBERS FOR GOOD

4	Revenue	Total Annual Budget	Quarter 1	Quarter 2	Quarter 3	Quarter 4
4000	Direct Contributions					
4010	Individual Contributions	$273,000.00	71,000.00	53,000.00	68,000.00	81,000.00
4030	Corporate Contributions	$3,800.00	300.00	300.00	1,100.00	2,100.00
	Total for Direct Contributions	$276,800.00	$71,300.00	$53,300.00	$69,100.00	$83,100.00
4200	Non-Government Grants					
4210	Unrestricted Grants	$13,000.00	1,500.00	4,000.00	5,500.00	2,000.00
4220	Use Restricted Grants	$0.00	-	-	-	-
	Total for Non-Government Grants	$13,000.00	$1,500.00	$4,000.00	$5,500.00	$2,000.00
	TOTAL FOR CONTRIBUTION REVENUE	$293,800.00	$72,800.00	$57,300.00	$75,600.00	$88,100.00
	TOTAL Revenue	$293,800.00	$72,800.00	$57,300.00	$75,600.00	$88,100.00
	Personnel expenses:					
7200	Salaries & Related Expenses					
7210	Salaries & Wages	$120,000.00	30,000.00	30,000.00	30,000.00	30,000.00
7230	Employee Benefits	$24,000.00	6,000.00	6,000.00	6,000.00	6,000.00
	Total for Salaries & Related Expenses	$144,000.00	$36,000.00	$36,000.00	$36,000.00	$36,000.00
7500	Contract Service Expenses					
7530	Accounting	$12,000.00	3,000.00	3,000.00	3,000.00	3,000.00
7540	Attorney & Legal	$6,000.00	1,500.00	1,500.00	1,500.00	1,500.00
	Total for Contract Service Expenses	$18,000.00	$4,500.00	$4,500.00	$4,500.00	$4,500.00
	TOTAL FOR SALARIES AND CONTRACT EXPENSES	$162,000.00	$40,500.00	$40,500.00	$40,500.00	$40,500.00

8	Nonpersonnel expenses:	Total Annual Budget	Quarter 1	Quarter 2	Quarter 3	Quarter 4
8100	Nonpersonnel Expenses					
8110	Supplies	$36,000.00	9,000.00	9,000.00	9,000.00	9,000.00
8130	Telephone & Internet	$2,400.00	600.00	600.00	600.00	600.00
	Total for Nonpersonnel Expenses	$38,400.00	$ 9,600.00	$ 9,600.00	$ 9,600.00	$ 9,600.00
8200	Facility Expenses					
8210	Office & Storage Rent	$14,400.00	3,600.00	3,600.00	3,600.00	3,600.00
8220	Utilities	$6,000.00	1,500.00	1,500.00	1,500.00	1,500.00
	Total for Facility Expenses	$20,400.00	$ 5,100.00	$ 5,100.00	$ 5,100.00	$ 5,100.00
	TOTAL NONPERSONNEL EXPENSES	$58,800.00	$ 14,700.00	$ 14,700.00	$ 14,700.00	$ 14,700.00
	TOTAL EXPENSES	$220,800.00	$ 55,200.00	$ 55,200.00	$ 55,200.00	$ 55,200.00
	TOTAL NET INCOME	$73,000.00	$ 17,600.00	$ 2,100.00	$ 20,400.00	$ 32,900.00

Source: Jitasa Group

Operating Budget Sample

Operating Budget Sample

2025 OPERATING BUDGET		
Personnel Costs	**Team's Salaries:**	**$535,500.00**
	CEO	$120,000.00
	- Senior Director of Marketing	$100,000.00
	- Senior Director of Human Resources	$100,000.00
	-- Director of Programs	$95,000.00
	--- Operations Manager	$85,000.00
	---- Communications Coordinator (PT)	$35,500.00
	Benefits	**$42,945.00**
	Team Building	**$16,000.00**
	Professional Development	**$9,000.00**
	Insurance (Workers' Compensation)	**$864.00**
	PERSONNEL SUB-TOTAL	**$604,309.00**
Contractors	Fundraising Support	$12,000.00
	Accountant	$18,000.00
	Lawyer	$12,000.00
	Other Advisors - General Business Advisors	$30,000.00
	CONTRACTORS SUB-TOTAL	**$72,000.00**
Operations	Rent	$18,000.00
	Ground Transportation + Parking	$6,000.00
	Travel	$12,000.00
	Website(s)	$900.00
	CRM	$3,600.00
	Project Management System	$5,700.00
	Google Drive + Other Subscriptions	$12,000.00
	Office Supplies + Materials	$6,000.00
	OPERATIONS SUB-TOTAL	**$64,200.00**
Fixed Costs	Fees and dues	$50,000.00
	FIXED COSTS SUB-TOTAL	**$50,000.00**
Other Programmatic Costs (Key Personnel Budgeted Above)	Program 1	$15,200.00
	Program 2	$45,000.00
	Program 3	$21,000.00
	Program 4	$47,050.00
	Program 5	$23,331.00
	Program 7	$25,000.00
	Program 8	$10,000.00
	PROGRAMS SUB-TOTAL	**$186,581.00**
	2025 OPERATING BUDGET	**$977,090.00**

Revenues	Committed	Pending
Contributions, Gifts, Grants, & Earned Revenue		
Individuals	$ -	$ -
**Foundation - 1*	$ 10,000	$ -
**Foundation - 2*	$ 10,000	$ -
**Foundation - 3*	$ 10,000	$ -
**Foundation - 4*	$ -	$ 10,000
**Corporation - _____*	$ -	$ -
**Corporation - _____*	$ -	$ -
Membership Income	$ -	$ -
Program Service Fees	$ -	$ -
Products	$ -	$ -
Fundraising Events (net)	$ 45,000	$ -
Investment Income	$ -	$ -
In-Kind Support	$ -	$ -
**Other - Consulting*	$ 340,330	$ -
TOTAL REVENUES:	$ 415,330.00	$ 10,000.00
*Please specify for contributions over $1,000.		



We want to build an operating budget that works for YOU!

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LET'S REVISE (OR BUILD) YOURS!



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STEP 1: MAP YOUR EXPENSES



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1.1: Determine your financial goals based on your organizational priorities.

- How many programs are you running?
- How much personnel do you need to cover your operations?
- Are you accounting for operational costs beyond programmatic expenses?

1.2: Identify your fixed and variable expenses.

Fixed Expenses:

- Salaries
- Insurance
- Rent
- Websites and Platforms

Variable Expenses:

- Program Costs
- Contractors
- Business Meals
- Supplies
- Travel
- Recruiting

High Level Operating Expenses

2025 OPERATING BUDGET		
Personnel Costs	**Team's Salaries:**	**$535,500.00**
	CEO	$120,000.00
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	- Senior Director of Human Resources	$100,000.00
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	Travel	$12,000.00
	Website(s)	$900.00
	CRM	$3,600.00
	Project Management System	$5,700.00
	Google Drive + Other Subscriptions	$12,000.00
	Office Supplies + Materials	$6,000.00
	OPERATIONS SUB-TOTAL	**$64,200.00**
Fixed Costs	Fees and dues	$50,000.00
	FIXED COSTS SUB-TOTAL	**$50,000.00**
Other Programmatic Costs (Key Personnel Budgeted Above)	Program 1	$15,200.00
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Revenues	Committed	Pending
Contributions, Gifts, Grants, & Earned Revenue		
Individuals	$ -	$ -
**Foundation - 1*	$ 10,000	$ -
**Foundation - 2*	$ 10,000	$ -
**Foundation - 3*	$ 10,000	$ -
**Foundation - 4*	$ -	$ 10,000
**Corporation - _____*	$ -	$ -
**Corporation - _____*	$ -	$ -
Membership Income	$ -	$ -
Program Service Fees	$ -	$ -
Products	$ -	$ -
Fundraising Events (net)	$ 45,000	$ -
Investment Income	$ -	$ -
In-Kind Support	$ -	$ -
**Other - Consulting*	$ 340,330	$ -
TOTAL REVENUES:	$ 415,330.00	$ 10,000.00
*Please specify for contributions over $1,000.		

(–) OPERATING EXPENSES		
ACCOUNT FEES	$ -	$ -
ADVERTISING	$ -	$ -
BANK FEES	$ -	$ -
CONTINUING EDUCATION	$ -	$ -
DUES / SUBSCRIPTIONS	$ -	$ -
INSURANCE	$ -	$ -
INTERNET	$ -	$ -
LICENSES / PERMITS	$ -	$ -
MEALS / ENTERTAINMENT	$ -	$ -
OFFICE SUPPLIES	$ -	$ -
PAYROLL PROCESSING	$ -	$ -
PAYROLL TAXES / BENEFITS - INDIRECT	$ -	$ -
POSTAGE / SHIPPING	$ -	$ -
PRINTING	$ -	$ -
PROFESSIONAL SERVICES	$ -	$ -
OCCUPANCY	$ -	$ -
RENTAL FEES	$ -	$ -
SALARIES - INDIRECT	$ -	$ -
SUBCONTRACTORS	$ -	$ -
TELEPHONE	$ -	$ -
TRANSPORTATION	$ -	$ -
TRAVEL	$ -	$ -
UTILITIES	$ -	$ -
WEB DEVELOPMENT	$ -	$ -
WEB DOMAIN AND HOSTING	$ -	$ -
OTHER	$ -	$ -
OTHER	$ -	$ -
OTHER	$ -	$ -
TOTAL OPERATING EXPENSES	**$ -**	**$ -**

Detailed Operating Expenses



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Pro tip:



Outline your operating expenses (at least) once a YEAR

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STEP 2: IDENTIFY WHERE MONEY IS COMING FROM



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Individual Donations

Corporate Philanthropy

Earned Income

Investments

Grants

Revenue Streams



How much are you projecting to come from each of these revenue streams?

	January Budget	February Budget	March Budget	April Budget	May Budget	June Budget	July Budget	August Budget	September Budget	October Budget	November Budget	December Budget	TOTAL Budget	Variance Analysis
Revenue														
Individual Donations													-	-
Corporate Philanthropy													-	-
Earned Income													-	-
Investments													-	-
Grants													-	-
Membership													-	-
In Kind Donations													-	-
Other													-	-
Other													-	-
Total Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses														
Fixed Expenses													-	-
[illegible]													-	-
Contractors													-	-
Insurance													-	-
Rent													-	-
Website and Platforms													-	-
Other													-	-
Other													-	-
Other													-	-
Other													-	-
Total Fixed Expenses:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Variable Expenses													-	-
Program 1 Costs													-	-
Program 2 Costs													-	-
Business Meals													-	-
Supplies and Materials													-	-
Travel													-	-
Recruiting													-	-
Other													-	-
Other														-
Other														-
Other														-
Other														-
Total Variable Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Pro tip:



Revise your revenue streams (at least) once a QUARTER

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STEP 3: TRACK AND UPDATE YOUR BUDGET!



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	January		February		March		April		May		June		July	
	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual
Revenue														
Individual Donations														
Corporate Philanthropy														
Earned Income														
Investments														
Grants														
Membership														
In Kind Donations														
Other														
Other														
Total Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses														
Fixed Expenses														
Salaries and Wages														
Contractors														
Insurance														
Rent														
Website and Platforms														
Other														
Other														
Other														
Other														
Total Fixed Expenses:	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Variable Expenses														
Program 1 Costs														
Program 2 Costs														
Business Meals														
Supplies and Materials														
Travel														
Recruiting														
Other														
Other														
Other														
Other														
Other														
Total Variable Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Pro tip:



Track your revenue and expenses (at least) once a MONTH



Okay, I have this beautiful spreadsheet...
Now what!?

Having an operating budget is important because...

- It enables high-quality, change-making ;).
- It guides strategy and decision-making.
- It builds trust with funders and other stakeholders.
- It prepares you for growth (if you're detecting a surplus, you can invest more in the community or back in the organization).

Having an operating budget will be useful to you for:

- Fundraising and grant applications.
- Planning, managing, and sustaining your mission.
- Getting your board’s buy-in on strategic moves.
- Managing cashflow.

Plus, you will sleep better at night!





QUESTIONS?

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WORKING TIME!



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BEFORE WE GET STARTED...

Choose your own adventure:

1. Go to:
https://bit.ly/OperatingBudget-GMD25

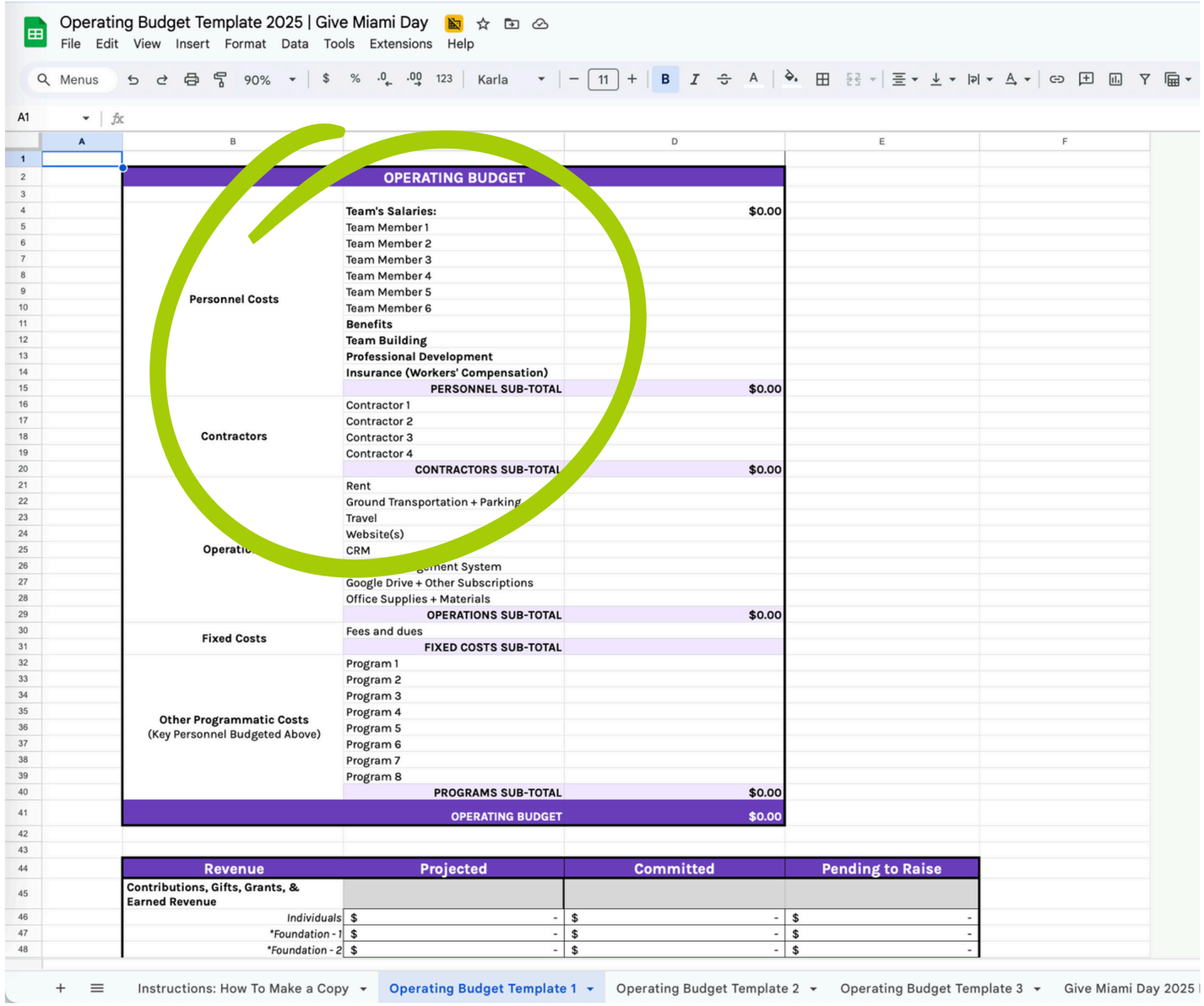
Option 1: Make a copy of the file. (File>Make a Copy> Save to Drive).

Option 2: Download it to your computer. (File>Download).

OR Option 3:
Open your current Operating Budget.

Instructions:

1. **Identify your financial goals and expenses associated with these goals**
    a. Associated expenses can include (staffing, programming, marketing, etc.)
    b. Ask yourself:
        i. What do I need money for?
        ii. What are must-haves versus nice-to-haves?
        iii. Are my expenses aligned with organizational priorities?
2. **Identify or Revisit Revenue Streams**
    a. List all anticipated revenue streams (grants, donations, earned income, events, etc.)
    b. Ask yourself:
        i. Are these revenue sources reliable?
        ii. What's working well and what needs adjustment?
        iii. How does this compare to Year-to-Date revenue?



Operating Budget Template 2025 | Give Miami Day

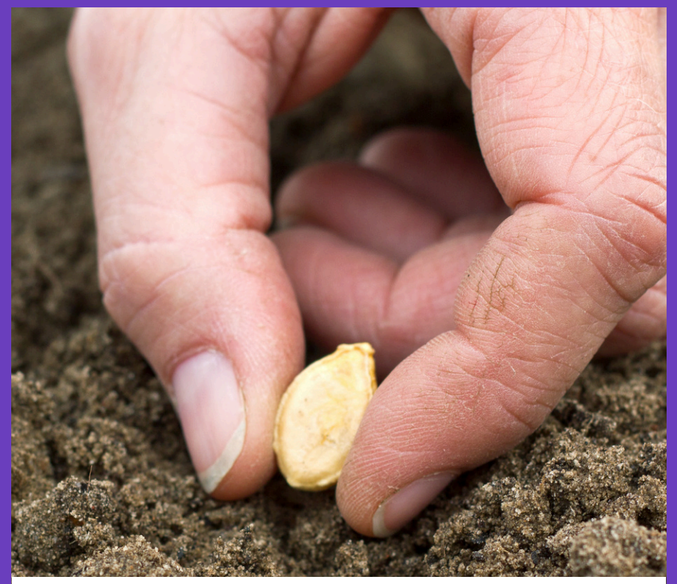
File Edit View Insert Format Data Tools Extensions Help

	OPERATING BUDGET		
Personnel Costs	**Team's Salaries:**		**$0.00**
	Team Member 1		
	Team Member 2		
	Team Member 3		
	Team Member 4		
	Team Member 5		
	Team Member 6		
	Benefits		
	Team Building		
	Professional Development		
	Insurance (Workers' Compensation)		
	PERSONNEL SUB-TOTAL		**$0.00**
Contractors	Contractor 1		
	Contractor 2		
	Contractor 3		
	Contractor 4		
	CONTRACTORS SUB-TOTAL		**$0.00**
Operati	Rent		
	Ground Transportation + Parking		
	Travel		
	Website(s)		
	CRM		
	[illegible]gement System		
	Google Drive + Other Subscriptions		
	Office Supplies + Materials		
	OPERATIONS SUB-TOTAL		**$0.00**
Fixed Costs	Fees and dues		
	FIXED COSTS SUB-TOTAL		
Other Programmatic Costs (Key Personnel Budgeted Above)	Program 1		
	Program 2		
	Program 3		
	Program 4		
	Program 5		
	Program 6		
	Program 7		
	Program 8		
	PROGRAMS SUB-TOTAL		**$0.00**
	OPERATING BUDGET		**$0.00**

Revenue	Projected	Committed	Pending to Raise
Contributions, Gifts, Grants, & Earned Revenue			
Individuals	$ -	$ -	$ -
**Foundation - 1*	$ -	$ -	$ -
**Foundation - 2*	$ -	$ -	$ -

Instructions: How To Make a Copy | Operating Budget Template 1 | Operating Budget Template 2 | Operating Budget Template 3 | Give Miami Day 2025

JOIN A BREAKOUT ROOM



Beginner

I don't have my budget yet.

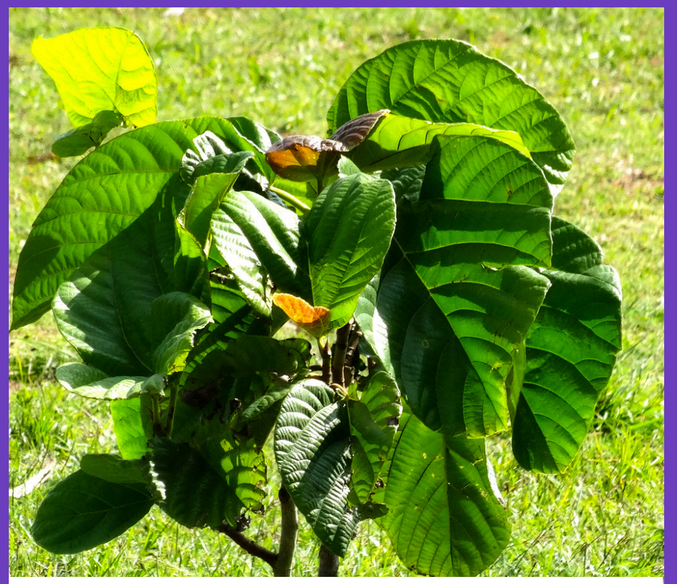
Interactive. Ask questions!



Intermediate

I already have one but I have questions...

Peer-to-peer support.



Pro

I already have my budget so I'll update and review.

Quiet Time (Soft Music)

GO!

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Welcome back. Remember:

01 Outline expenses at least once a YEAR.

02 Revise revenue streams at least once a QUARTER.

03 Track expenses and revenue at least once a MONTH.

04 Work on your mindset WEEKLY.

05 Move smartly on a DAILY basis.



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Operating Budget

to



Fundraising Goals

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LEVERAGE YOUR OPERATING BUDGET FOR GIVE MIAMI DAY 2025!



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Revenue Streams

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STEP 1: DEFINE YOUR GIVE MIAMI DAY FUNDRAISING GOAL



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How much are you raising on Give Miami Day 2025?

- $1,000?
- $5,000?
- $10,000?
- $20,000?
- $50,000?
- +$100,000?
- Millions?

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STEP 2: THINK ABOUT WHAT YOU'LL USE DONATIONS FOR



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What are you going to use Give Miami Day Donations for?

- General Operating?
- Programs?
- Communications Campaigns?
- Team Development?
- Purchases?
- Any other Strategic Priority?

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STEP 3: IDENTIFY WHERE YOU WANT THE MONEY TO COME FROM



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Where are these Give Miami Day donations coming from?

- Past Donors?
- New Donors?
- Peer-to-peer pages?
- Matches?
- Prizes?

Give Miami Day Goal	

	Past Donors	New Donors	Peer-to-peer pages	Matches	Prizes
$500.00					
$1,000.00					
$5,000.00					
$10,000.00					
$20,000.00					
$50,000.00					
$100,000.00					
$?					

Ideas for Gift's Allocation	

Instructions:

1. **Define Your Give Miami Day Fundraising Goal**
    a. Ask yourself:
        i. How much money do you want to raise this year?
        ii. Is this an increase or a decrease from last year?
        iii. Why this number? (Based on need? Capacity? Growth?)
2. **Think About What You'll Use Donations For**
    a. Ask yourself:
        i. What programs, needs, or initiatives will this money support?
        ii. Why should donors care about this use of funds?
        iii. Can you tie it to a story, urgency, or impact?
3. **Break Your Goal Into Smaller Goals. Then Identify Where You Want the Money to Come From.**

Give Miami Day Goal	$10,000

	Past Donors	New Donors	Peer-to-peer pages	Matches	Prizes
$500.00		$500	$500		
$1,000.00					$1000
$5,000.00	$8000				
$10,000.00					
$20,000.00					
$50,000.00					
$100,000.00					
$?					

Ideas for Gift's Allocation	1) Materials for Back to School events in 2026. 2) Staff training. 3) Team capacity.

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GO!



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THAT'S A WRAP!



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REFLECTION TIME!

bit.ly/GMD-Workshop-Feedback



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TAKEAWAYS



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Next Steps & Reminders



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01. GIVE MIAMI DAY REGISTRATION OPENS TOMORROW!

www.givemiamiday.org



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Next Steps & Reminders

02 See you on August 7th at 1 PM for Give Miami Day 2025 Kick-Off!

\+ Join us on August 19th for Give Miami Day Registration Kick-Off Webinar for 1st and 2nd Time Participants!

03 Finalize your Operating Budget and Give Miami Day 2025 Fundraising Goals by SET Session(s).

\+ Do you need help with your Operating Budget? Let us know. We're here to help.



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Next Steps & Reminders

bit.ly/GMD2025-KickOff

Register for Give Miami Day Kick Off!

August 7th, 2025 | 1:00 -2:30 PM EST
Virtual

bit.ly/GMD25-Registration2

Register for Kick-Off Webinar
for 1st and 2nd Time Participants!

August 19th, 2025 | 9:30 AM EST
Virtual

bit.ly/GMD2025-OB-Assistance

Operating Budget Support
Sign-Up + Need Basis

Email Assistance

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Contact:

www.givemiamiday.org

givemiamiday@miamifoundation.org



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PICTURE (SCREENSHOT) TIME :)



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GIVE MIAMI DAY 11.20.25

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THANK YOU FOR COMING!

KEEP ROCKING IT.

THE MIAMI FOUNDATION

Radical PARTNERS

