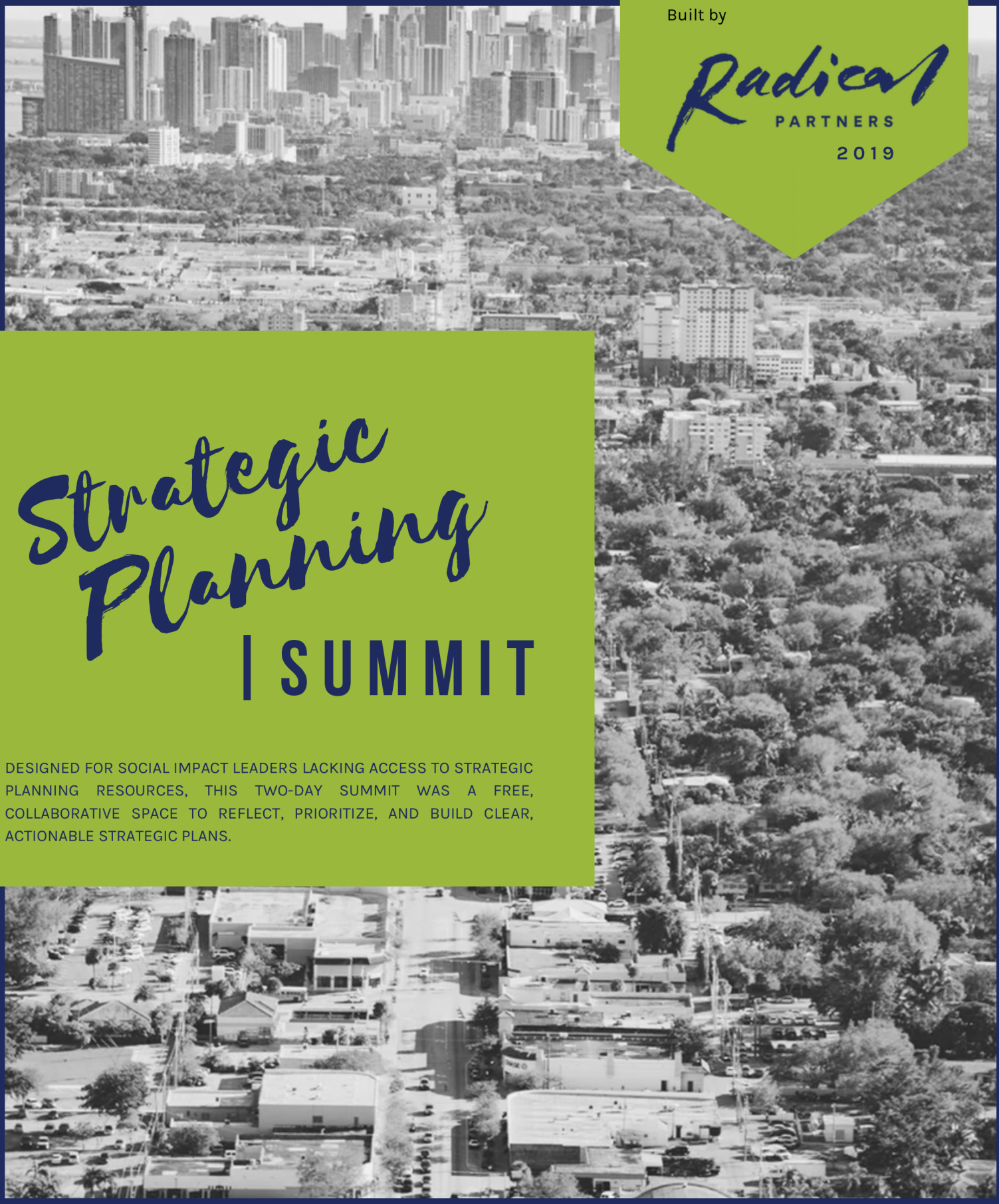


Built by Radical Partners 2019

Strategic Planning | SUMMIT

DESIGNED FOR SOCIAL IMPACT LEADERS LACKING ACCESS TO STRATEGIC PLANNING RESOURCES, THIS TWO-DAY SUMMIT WAS A FREE, COLLABORATIVE SPACE TO REFLECT, PRIORITIZE, AND BUILD CLEAR, ACTIONABLE STRATEGIC PLANS.

This was made possible thanks to the leadership and support from Citi Foundation, Knight Foundation, The Miami Foundation



Session 3 of 7
Funding Health

Go to bit.ly/TMFResourceBank to access accompanying Strategic Planning Summit Resources.

Go to bit.ly/RPOfficeHours to book Office Hours for additional guidance or support in applying these materials.

Strategic Planning | SUMMIT built by Radical Partners with support from Citi Foundation citi KNIGHT FOUNDATION THE MIAMI FOUNDATION

FUNDING HEALTH

Directions: Review funding sources and answer questions posed by your Executive Director.
Go to bit.ly/SPSFundingHealth, Tab 3A to access a digital version of this workbook and other relevant resources.

Funding Sources							
Source of Revenue	**Percent of total budget last fiscal year**	**Percent of total budget this fiscal year**	**Number of sources last fiscal year**	**Number of sources this fiscal year**	**What changed between last year and this year?**	**What would you like to see change for the next fiscal year?**	**Is there any funding at risk?**
Foundation Grants							
Corporate Grants							
Government Grants							
Individual Giving (endowments, memberships, Give Miami Day, etc.)							
Earned Income (Including programming fees)							
Other							
TOTAL							

FUNDING HEALTH

Directions: Review funding sources and answer questions posed by your Executive Director.
Go to bit.ly/SPSFundingHealth, Tab 3B to access a digital version of this workbook and other relevant resources.

Revenue Breakdown			
Type of money	Last fiscal year	Current fiscal year	Upcoming fiscal year
Total Revenue			
Total Expenses			
Surplus or Deficit Amount			

What is the story behind these numbers? How will these numbers shape the decisions that you make for your organization moving forward?

FUNDING HEALTH

Directions: Review funding sources and answer questions posed by your Executive Director.
Go to bit.ly/SPSFundingHealth, Tab 3C to access a digital version of this workbook and other relevant resources.

Program Income and Expenses								
Instructions: Fill out the chart below based on your curent and previous budget numbers. Make sure to scroll all the way to the right to answerthe questions based on the information provided.								
Source of Revenue	Program # 1 Name: Boot Camp		Program # 2 Name:		Program # 3 Name:		Totals Breakdown	
	Total income for program by source of revenue	% of total income from this source of funding for this program	Total income for prgram by source of revenue	% of total income from this source of funding for this program	Total income for prgram by source of revenue	% of total income from this source of funding for this program	TOTAL $	TOTAL %
Foundation Grants		%		%		%	0	0
Corporate grants		%		%		%	0	0
Government Funding		%		%		%	0	0
Individual Giving (endowments, memberships, Give Miami Day, etc.)		%		%		%	0	0
Earned Income (including programming fees)		%		%		%	0	0
Other		%		%		%	0	0
Total Program Income	0		0		0		0	
Total Program Expenses (including administrateive surplus/deficit								
Comments: Is the program too dependent on any source(s) of funding? Is funding a risk? Is it growing?								

Session 3:
Funding Health

Directions: Discuss and capture your answers below.

SESSION 3
PARKING LOT

KEY TAKEAWAYS

1. WHAT ARE YOUR BIGGEST TAKEAWAYS FOR THIS SESSION?
2. WHAT QUESTIONS WERE LEFT UNANSWERED?
3. IF YOU COULD RETURN TO THIS CONVERSATION IN A FEW DAYS, WHAT ELSE SHOULD BE DISCUSSED?

Go to bit.ly/SPSFundingHealth to access a digital version of this workbook and other relevant resources.